

APNIC EC Meeting Minutes

Teleconference
Thursday, 15th April 2010

Meeting Start: 11:10 am (UTC +1000)

Present

Akinori Maemura
Che-Hoo Cheng
Kuo-Wei Wu
Ma Yan
Paul Wilson
James Spenceley **
Jian Zhang **

Geoff Huston (minutes)
Richard Brown
Irene Chan

** joined after the meeting was called to order

Apologies

Hyun-Joon Kwon

Agenda

1. Election of EC Office Holders
2. Agenda Bashing
3. Review of Minutes and Actions
4. Financial Report
5. DG Report
6. AOB

Minutes

The Executive Secretary of the Executive Council called the meeting to order at 10:50 am UTC + 1000.

EC members present were Akinori Maemura, Che-Hoo Cheng, Kuo-Wei Wu, Ma Yan and Paul Wilson, constituting a quorum for the meeting.

1. Election of EC Office Holders

Akinori Maemura stood down as interim Chair of the EC.

Paul Wilson assumed the role of chair of the meeting.

Nominations for the office of Chair of the EC were called. Akinori Maemura was nominated by Ma Yan, seconded by Kuo-Wei Wu. Akinori Maemura accepted the nomination. Akinori Maemura was elected unanimously.

Akinori Maemura assumed the role of chair of the meeting.

Nominations for the office of Secretary of the EC were called. Kuo-Wei Wu nominated Ma Yan as Secretary, seconded by Che-Hoo Cheng. Ma Yan accepted the nomination, Ma Yan was elected unanimously.

Nominations for the office of Treasurer of the EC were called. Kuo-Wei Wu nominated James Spenceley as Treasurer, seconded by Che-Hoo Cheng. James Spenceley accepted the nomination. James Spenceley was elected unanimously.

On behalf of the EC, Akinori thanked Kuo-Wei Wu and Che-Hoo Cheng and Kuo-Wei Wu for their service as Secretary and Treasurer respectively for many years.

2. Agenda Bashing

There were no changes to the Agenda.

3. Review of Minutes and Actions

The minutes of the EC meeting held on 1 March 2010 were approved.

The EC File Note recording an EC decision made on the 4th March was approved

The minutes of the EC meeting held on 10 March 2010 were approved.

- Action ec-10-007:** Secretariat to publish minutes of the March 1 meeting
- Action ec-10-008:** Secretariat to publish minutes of the March 4 EC File Note
- Action ec-10-009:** Secretariat to publish minutes of the March 10 meeting

Review of Actions:

- Action ec-10-002:** Secretariat to publish minutes of the February 18 meeting
Completed
- Action ec-10-003:** Secretariat to proceed with implementation of the non-member fee schedule, with an adoption date of 1 January 2011
Underway
- Action ec-10-004:** Secretariat to draft query handling guidelines, for EC review and approval
Underway
- Action ec-10-005:** Commission a report into the conduct of the APNIC EC Election on 5 March 2010
Underway
- Action ec-10-006:** Review of the current APNIC EC election procedures.
Awaiting report from Action ec-005

4. Financial Report

The EC noted the financial report for February 2010 (attached).

The EC reviewed the financial report for March 2010 (attached). The EC noted that both expenses and revenues for the year to date were below the pro rata budget forecasts, and noted the explanations given in the financial report.

The financial settlement for APNIC's purchase of office accommodation is proposed to be 20 May 2010. The cost of the building and the purchase of office furniture will be entered in the financial books as a transfer of assets from cash to property and equipment. There are anticipated to be some operational costs associated with the furnishing of the new office, and office relocation. These additional costs will be included in the June financial report, as part of the mid year financial review.

The ATO situation remains outstanding. KPMG remains managing this issue, and APNIC continues to await the outcome of the ATO review of the earlier ATO decision.

APNIC Membership is now at a total of now 2246 members, with 53 new members in the month of March. The DG proposed that under the current "continuous" fee regime there is no longer a direct financial relationship between membership tier and membership revenue, and the exercise of preparing and tracking projected budget figures of membership tiers against actual membership levels per tier will be discontinued. Membership reports will continue to report on membership levels according to membership tiers.

The EC approved the March 2010 financial report.

5. D-G report

Recent activity within APNIC has concentrated on the activity of the IPv6 group set up by the ITU-T . The ITU has proposed to nominate two correspondence groups to examine further models of address registry operation. The DG noted that participants have commented on the draft report of the March meeting of this group, but a formal report of the March meeting that incorporates these comments is still forthcoming. This is a matter of some concern, as the draft report of the meeting is a subject of dispute from the RIR participants. The draft report includes matters not raised at the meeting, and matters raised at the meeting were not reflected in the draft report. The meeting decided that the ITU's CIR model should not be examined until the nature of the perceived IPv6 address problem was clarified, while in the draft report the further examination of the CIR model continues to be proposed. It is noted with concern that the ITU Secretariat has circulated the disputed drafted report to the ITU Council. The RIRs have assembled their own report of the meeting in the interim.

Related activity in the ITU and telco sector includes the forthcoming WTDC, the APT Telecommunications Group and the Plenipotentiary meeting of the ITU.

APNIC has been working on the preparation of the IPv6 workshop at APECTEL in May 2010, to be held in Taiwan. APECTEL is also proposing an August meeting prior to the APECTEL ministerial meeting in September of this year.

APNIC will also be participating in the regional IGF meeting to be held in Hong Kong.

The DG noted that this year has featured a significantly larger number of meetings where APNIC participation is appropriate than has been the case in the past, and that this has imposed a corresponding additional load on APNIC staff.

The DG has also held meetings in Singapore prior to APNIC 29, in Hong Kong in April, and a meeting of CIOs in Manila also in April. The D-G will also attend the forthcoming PITA meeting to meet with industry and government representatives from the Pacific Islands group. In addition, individual meetings with government officials are being arranged. The DG welcomed APNIC EC participation in any of these meetings.

On operational matters the DG reported that the Secretariat has selected an architect to undertake the refit of the new office accommodation, and we are looking for a practical and functional refit that is cost effective. Also, APNIC plans to relaunch the APNIC brand and logo towards the end of 2010.

With respect to progress on the India NIR, APNIC is investigating the possibility of using a "thin NIR" model, taken from the "thin registry" model used in the DNS name registration business. This is potentially a model that could also accommodate a type of confederation membership structure.

The “thin NIR/Confederation” model is a conventional model of direct service by APNIC, but with some recognition of the grouping in financial offsets between the confederation facilitator and the confederation members.

The DG reported that the NRO has reached an agreement on the phased introduction of resource certification services. Phase 1 will be launched across all RIRs on 1 January 2011. It was also reported that APNIC is now commencing using DNSSEC in production for the reverse DNS zones. This will be phased in on a zone-by-zone basis, with traffic and stability monitoring being undertaken throughout the process.

On HR matters positions are being filled in the areas of helpdesk support, public affairs and network operations. APNIC is also currently hosting an intern from Africa.

6. AOB

APNIC 30

It was reported that APNIC Secretariat is monitoring the Bangkok situation with respect to APNIC 30. The current situation has prompted investigation of contingency arrangements, and an EC decision will be required by mid May as whether to exercise the contingency option for this meeting.

EC Election Review and Report

The EC determined the terms of reference for the review of the EC Elections to be:

To prepare a factual report of what happened in the EC election in March 2010 and consider the following questions:

- Were the election procedures followed?
- Was the integrity of the election impaired ? If so, how?
- Do you have suggestions as to how can the election process be improved?

The EC decided to invite Adiel Aplogan, Save Vocea and Ole Jacobsen to undertake this review.

Next Scheduled Meeting

20 May 2010

Meeting closed: 12:50 pm (UTC+1000)

Summary of Action Items

- | | |
|--------------------------|---|
| Action ec-10-003: | Secretariat to proceed with implementation of the non-member fee schedule, with an adoption date of 1 January 2011
Underway |
| Action ec-10-004: | Secretariat to draft query handling guidelines, for EC review and approval
Underway |
| Action ec-10-005: | Commission a report into the conduct of the APNIC EC Election on 5 March 2010.
Underway |

- Action ec-10-006:** Review of the current APNIC EC election procedures.
Underway
- Action ec-10-007:** Secretariat to publish minutes of the March 1 meeting
- Action ec-10-008:** Secretariat to publish minutes of the March 4 EC File Note
- Action ec-10-009:** Secretariat to publish minutes of the March 10 meeting



APNIC

Monthly financial report (in AUD)

For the month ending February 2010

Asia Pacific Network Information Centre

1. Balance Sheet

Statement of Financial Position (AU\$)					
		% of Total	% change		
	28/02/2010	Asset or Liab+Equity	31/12/2009	Year-End 2009	Year-End 2008
CURRENT ASSETS					
Cash	6,348,500	41%	-5.0%	6,686,084	6,844,414
Term deposit investment	2,300,000	15%	0.0%	2,300,000	2,300,000
Receivables	970,236	6%	95.3%	496,734	1,518,540
Others	1,364,811	9%	26.1%	1,081,905	540,688
TOTAL CURRENT ASSETS	10,983,546	72%	4.0%	10,564,723	11,203,642
NON-CURRENT ASSETS					
Other financial assets	1,127,796	7%	0.0%	1,127,796	883,201
Property, plant and equipment	1,538,814	10%	-4.3%	1,607,819	1,708,216
Long term deposit investment	1,700,000	11%	0.0%	1,700,000	1,700,000
TOTAL NON-CURRENT ASSETS	4,366,609	28%	-1.6%	4,435,615	4,291,417
TOTAL ASSETS	15,350,156	100%	2.3%	15,000,337	15,495,060
CURRENT LIABILITIES					
Payables	670,550	4%	-33.6%	1,010,114	629,650
Provisions	1,015,852	7%	-3.8%	1,055,625	989,847
Unearned revenue	4,372,456	28%	5.8%	4,130,987	5,383,679
TOTAL LIABILITIES	6,058,858	39%	-2.2%	6,196,726	7,003,177
EQUITY					
Share capital	1.00	0%	0.0%	1.00	1.00
Reserves other financial assets investment	166,675	1%	0.0%	166,675	0
Retained earnings	9,124,621	59%	5.6%	8,636,936	8,491,882
TOTAL EQUITY	9,291,297	61%	5.5%	8,803,612	8,491,883
TOTAL LIABILITIES & EQUITY	15,350,156	100%	2.3%	15,000,337	15,495,060

Note:

* The value in "Reserves on other financial assets investment" was due to the revaluation of our investment in unit trusts and was based on the market valuation as at the end of December 2009. Financial assets investment value is being revalued quarterly.

2. Income Statement

2.1 Expenses

This report incorporates the approved 2010 budget. Year To Date February values are compared to figures for the same period last year, and to the budget which is based on a linear pro rata calculation.

EXPENSES (AUD)	YTD Feb-10	YTD Feb-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Bank charges	11,290	11,880	-5.0%	79,202	13,200	-14.5%
Communication expenses	32,899	22,141	48.6%	327,376	54,563	-39.7%
Computer expenses	53,511	90,005	-40.5%	511,120	85,187	-37.2%
Depreciation expense	122,500	115,964	5.6%	783,975	130,663	-6.2%
Sponsorship and Publicity expenses	17,614	38,591	-54.4%	183,787	30,631	-42.5%
Doubtful debt expenses	528	2,464	-78.6%	4,791	799	-33.9%
ICANN contract fee	51,000	54,866	-7.0%	306,000	51,000	0.0%
Insurance expense	21,791	24,199	-10.0%	135,900	22,650	-3.8%
Meeting and training expense	7,717	16,359	-52.8%	287,400	47,900	-83.9%
Membership fees	8,871	10,745	-17.4%	55,660	9,277	-4.4%
Miscellaneous expenses	147	680	-78.4%	6,850	1,142	-87.1%
Office operating expenses	19,798	12,895	53.5%	140,160	23,360	-15.2%
Postage & delivery	4,025	2,207	82.4%	34,550	5,758	-30.1%
Printing & photocopy	5,197	9,392	-44.7%	26,260	4,377	18.8%
Professional fees	48,200	229,990	-79.0%	933,300	155,550	-69.0%
Recruitment expense	9,919	8,270	19.9%	80,000	13,333	-25.6%
Rent and outgoings	97,920	96,991	1.0%	608,753	101,459	-3.5%
Salaries and personnel expenses	815,014	783,551	4.0%	6,725,352	1,120,892	-27.3%
Staff training/conference expenses	6,755	7,123	-5.2%	150,155	25,026	-73.0%
Tax expense	0	0	0.0%	103,464	17,244	-100.0%
Translation expenses	0	0	0.0%	25,000	4,167	-100.0%
Travel expenses	162,357	148,254	9.5%	1,518,750	253,125	-35.9%
TOTAL EXPENSES	1,497,052	1,686,565	-11.2%	13,027,805	2,171,301	-31.1%

2.2 Revenue

Revenue (AUD)	YTD Feb-10	YTD Feb-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Interest income	63,006	97,435	-35.3%	460,555	76,759	-17.9%
IP Resource application fees	197,655	209,154	-5.5%	1,442,149	240,358	-17.8%
Membership fees *	1,418,578	1,258,394	12.7%	9,944,932	1,657,489	-14.4%
Non-members fees	22,022	21,027	4.7%	137,357	22,893	-3.8%
Per Allocation fees *	272,394	284,417	-4.2%	688,926	114,821	137.2%
Reactivation fees	2,700	2,536	6.5%	13,101	2,184	23.7%
Sundry income	16,927	33,863	-50.0%	191,320	31,887	-46.9%
Foreign exchange gain/(loss)	9,012	31,636	-71.5%	0	0	0.0%
TOTAL REVENUE	2,002,294	1,938,463	3.3%	12,878,340	2,146,390	-6.7%

2.3 Operating Profit/ Loss

REVENUE and EXPENSES (AUD)	YTD Feb-10	YTD Feb-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Total Revenue	2,002,294	1,938,463	3.3%	12,878,340	2,146,390	-6.7%
Total Expenses	1,497,052	1,686,565	-11.2%	13,027,805	2,171,301	-31.1%
OPERATING PROFIT/(LOSS)	505,242	251,898	100.6%	(149,465)	(24,911)	-354.7%

Notes:

The major factors causing the variance between the year to date budgeted and actual operating position were:

1. Revenue

- Membership Fees - The new membership fee schedule was implemented from 1 Jan 2010, as each member reaches their new anniversary date they will be invoiced under the new fee schedule.
- Per allocation fees charged for allocations to the NIR's were significantly higher than expected due to large requests during January and February.

2. Expenses

- The significant favourable variances for expenses are caused by timing differences between the budget allocation and the actual incurring of expenses.

3. Other Important Considerations

- No adjustments have been made to the approved 2010 budget to account for costs associated with the purchase and refurbishment of APNIC's premises.
- No adjustment is included in these accounts in respect of APNIC's current dealings with the Australian Taxation office.

3. Membership

3.1 Membership Statistics

At the end of February 2010, APNIC had a total of 2,210 members serving 52 economies. There was net growth of 11 members, with 25 new members, 15 member accounts were closed and 1 member account was reactivated during February.

3.1.1 Membership by Category

The following table shows the monthly changes in membership and provides an analysis of APNIC's membership tiers. The majority of APNIC members remain in the Small membership tier.

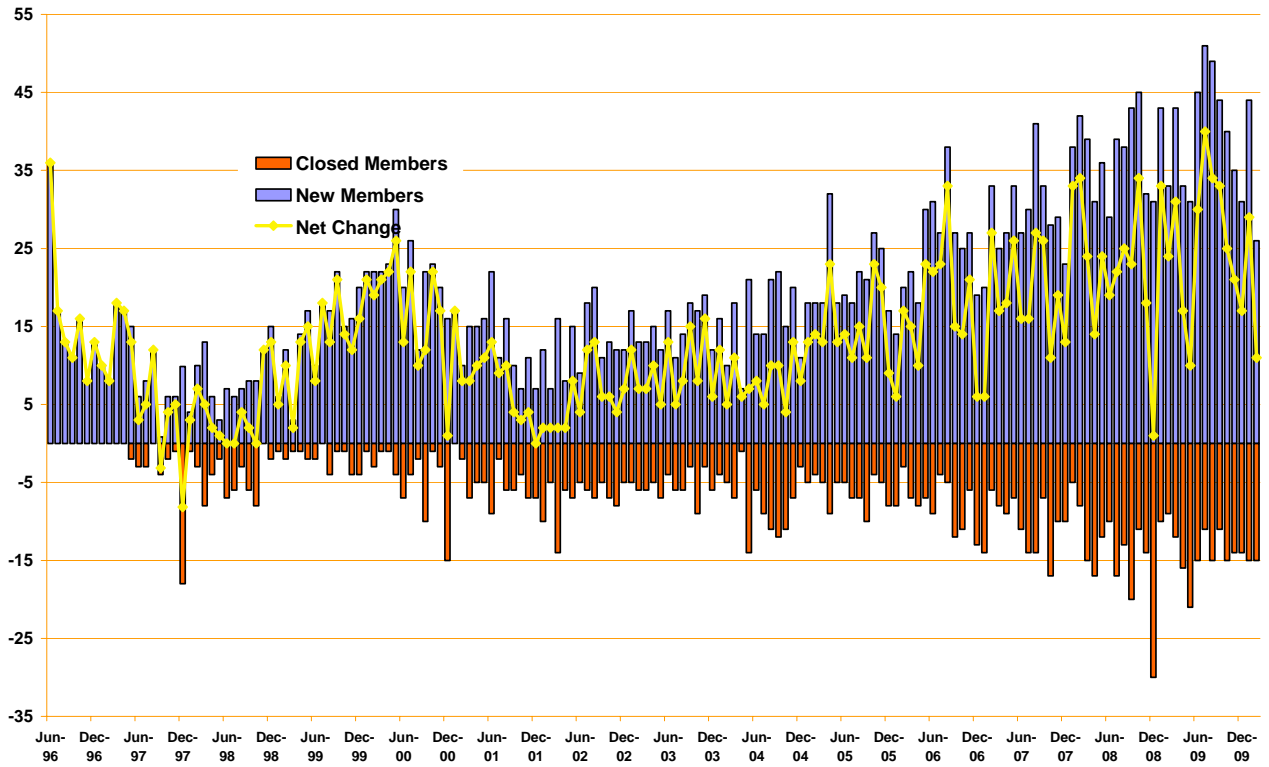
Membership	Total	New	Reactivate	(Closed)	Size Change	Total YTD	Total YTD (%)
	Jan-10	Feb-10	Feb-10	Feb-10	Feb-10	Feb-10	Feb-10
Extra Large	13	0		0	0	13	1%
Very Large	31	0		0	0	31	1%
Large	110	0		0	1	111	5%
Medium	283	0	1	(1)	5	288	13%
Small	822	0		(5)	9	826	37%
Very Small	483	0		(4)	7	486	22%
Associate	457	25		(5)	(22)	455	21%
TOTAL	2199	25	1	(15)	0	2210	100%

The table below compares the actual growth in each tier of membership at the end of February 2010 to the budgeted annual growth on a monthly pro-rata basis. Overall growth at the end of February is slightly below budget, with the Associate membership tiers growing at a slower rate than anticipated, other membership tiers are growing at a higher rate than anticipated for the first two months of 2010.

Membership	Actual Total EOY	Budgeted Total EOY	Budgeted Growth EOY	Actual Total YTD	Actual Growth YTD	Budgeted Growth YTD	Variation Actual vs Budget
	2009	2010	2010	Feb-10	2010	(*)	(*)
Extra Large	13	14	1	13	0	0	0
Very Large	31	31	0	31	0	0	0
Large	106	121	15	111	5	3	2
Medium	276	276	0	288	12	0	12
Small	823	842	19	826	3	3	0
Very Small	472	468	-4	486	14	-1	15
Associate	449	667	218	455	6	36	(30)
TOTAL	2170	2419	249	2210	40	41	(1)

3.1.2 Membership Movement

The following graph illustrates monthly movements of APNIC membership.





APNIC

Monthly financial report (in AUD)

For the month ending March 2010

Asia Pacific Network Information Centre

1. Balance Sheet

Statement of Financial Position (AU\$)					
	31/03/2010	% of Total Asset or Liab+Equity	% change 31/12/2009	Year-End 2009	Year-End 2008
CURRENT ASSETS					
Cash	6,139,315	40%	-8.2%	6,686,084	6,844,414
Term deposit investment	2,300,000	15%	0.0%	2,300,000	2,300,000
Receivables	1,244,127	8%	150.5%	496,734	1,518,540
Others	1,348,125	9%	24.6%	1,081,905	540,688
TOTAL CURRENT ASSETS	11,031,567	72%	4.4%	10,564,723	11,203,642
NON-CURRENT ASSETS					
Other financial assets	1,147,977	7%	1.8%	1,127,796	883,201
Property, plant and equipment	1,541,811	10%	-4.1%	1,607,819	1,708,216
Long term deposit investment	1,700,000	11%	0.0%	1,700,000	1,700,000
TOTAL NON-CURRENT ASSETS	4,389,788	28%	-1.0%	4,435,615	4,291,417
TOTAL ASSETS	15,421,356	100%	2.8%	15,000,337	15,495,060
CURRENT LIABILITIES					
Payables	658,625	4%	-34.8%	1,010,114	629,650
Provisions	1,040,800	7%	-1.4%	1,055,625	989,847
Unearned revenue	4,387,496	28%	6.2%	4,130,987	5,383,679
TOTAL LIABILITIES	6,086,921	39%	-1.8%	6,196,726	7,003,177
EQUITY					
Share capital	1.00	0%	0.0%	1.00	1.00
Reserves other financial assets investment	185,781	1%	0.0%	166,675	0
Retained earnings	9,148,653	59%	5.9%	8,636,936	8,491,882
TOTAL EQUITY	9,334,435	61%	6.0%	8,803,612	8,491,883
TOTAL LIABILITIES & EQUITY	15,421,356	100%	2.8%	15,000,337	15,495,060

Note:

* The value in "Reserves on other financial assets investment" was due to the revaluation of our investment in unit trusts and was based on the market valuation as at the end of March 2010. Financial assets investment value is revalued on a quarterly basis.

2. Income Statement

2.1 Expenses

This report incorporates the approved 2010 budget. The Year To Date March values are compared to figures for the same period last year, and to the budget which is based on a linear pro rata calculation.

EXPENSES (AUD)	YTD Mar-10	YTD Mar-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Bank charges	18,193	17,154	6.1%	79,202	19,801	-8.1%
Communication expenses *	53,706	34,243	56.8%	327,376	81,844	-34.4%
Computer expenses	101,315	109,417	-7.4%	511,120	127,780	-20.7%
Depreciation expense	182,236	173,912	4.8%	783,975	195,994	-7.0%
Sponsorship and Publicity expenses	41,534	43,410	-4.3%	183,787	45,947	-9.6%
Doubtful debt expenses	264	1,804	-85.4%	4,791	1,198	-77.9%
ICANN contract fee	76,500	82,299	-7.0%	306,000	76,500	0.0%
Insurance expense	32,799	37,155	-11.7%	135,900	33,975	-3.5%
Meeting and training expenses *	45,632	44,299	3.0%	287,400	71,850	-36.5%
Membership fees	13,306	16,117	-17.4%	55,660	13,915	-4.4%
Miscellaneous expenses	427	685	-37.7%	6,850	1,713	-75.1%
Office operating expenses	32,337	24,811	30.3%	140,160	35,040	-7.7%
Postage & delivery	8,055	6,767	19.0%	34,550	8,638	-6.7%
Printing & photocopy	7,042	10,822	-34.9%	26,260	6,565	7.3%
Professional fees *	235,980	264,164	-10.7%	933,300	233,325	1.1%
Recruitment expense	11,572	41,316	-72.0%	80,000	20,000	-42.1%
Rent and outgoings	146,880	145,487	1.0%	608,753	152,188	-3.5%
Salaries and personnel expenses *	1,307,220	1,224,489	6.8%	6,725,352	1,681,338	-22.3%
Staff training/conference expenses *	17,190	16,195	6.1%	150,155	37,539	-54.2%
Tax expense	0	0	0.0%	103,464	25,866	-100.0%
Translation expenses	0	0	0.0%	25,000	6,250	-100.0%
Travel expenses *	337,986	336,201	0.5%	1,518,750	379,688	-11.0%
TOTAL EXPENSES	2,670,176	2,630,747	1.5%	13,027,805	3,256,951	-18.0%

2.2 Revenue

Revenue (AUD)	YTD Mar-10	YTD Mar-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Interest income	106,469	162,513	-34.5%	460,555	115,139	-7.5%
IP Resource application fees	339,405	316,900	7.1%	1,442,149	360,537	-5.9%
Membership fees *	2,146,749	1,895,496	13.3%	9,944,932	2,486,233	-13.7%
Non-members fees	33,775	31,324	7.8%	137,357	34,339	-1.6%
Per Allocation fees *	513,971	328,070	56.7%	688,926	172,232	198.4%
Reactivation fees	5,400	3,804	42.0%	13,101	3,275	64.9%
Sundry income	33,256	43,589	-23.7%	191,320	47,830	-30.5%
Foreign exchange gain/(loss)	2,869	20,866	-86.3%	0	0	0.0%
TOTAL REVENUE	3,181,893	2,802,561	13.5%	12,878,340	3,219,585	-1.2%

2.3 Operating Profit/ Loss

REVENUE and EXPENSES (AUD)	YTD Mar-10	YTD Mar-09	Variance %	Budget 2010	YTD (**) Budget	YTD Budget Variation %
Total Revenue	3,181,893	2,802,561	13.5%	12,878,340	3,219,585	-1.2%
Total Expenses	2,670,176	2,630,747	1.5%	13,027,805	3,256,951	-18.0%
OPERATING PROFIT/(LOSS)	511,717	171,814	197.8%	(148,465)	(37,366)	-367.4%

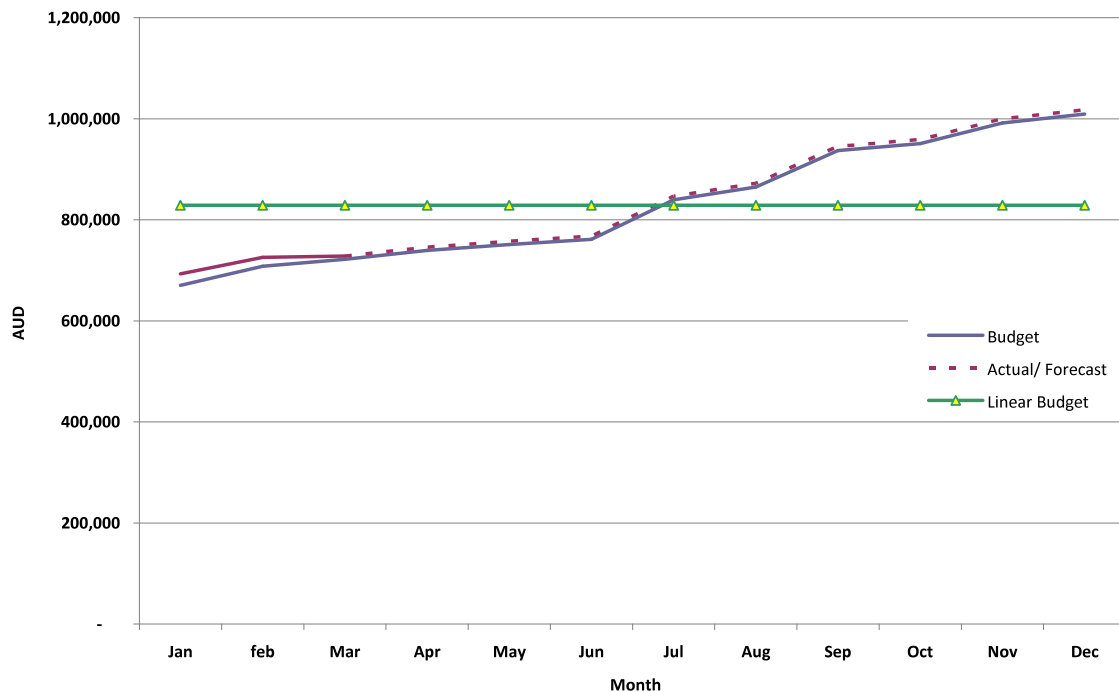
Notes:

The major factors causing the variance between the first quarter budgeted and actual operating position was:

1. Revenue

- Membership fees - The new membership fee schedule was implemented from 1 Jan 2010, as each member reaches their new anniversary date they will be invoiced under the new fee schedule. As shown in the graph below the Membership fees forecast which includes actuals up until the end of March is tracking well against the phased budget estimates. There will be large negative variance for the first half of the year when compared to the linear budget (Full Year/12).

Membership Fee Forecast 2010



- Per allocation fees charged for allocations to the NIR's were significantly higher than expected due to large requests during the month of January and March.

2. Expenses

- The favourable variances for expenses are mainly caused by timing differences between the budget allocation and the actual incurring of expenses. Notes for some significant variance:-
 - Communication expenses – The majority of expenses budgeted for the high availability project have not yet been incurred
 - Meeting and training expenses – The majority of the budget is allocated for our stand alone meeting APNIC 30 which will cost significantly more than APNIC 29
 - Professional fees - APNIC contributed its committed AUD \$110k to the ISIF second project grant in March
 - Salaries and personnel expenses –
 - Time taken to find budgeted new resources including the Senior Liaison role
 - Full year budget includes salary increments, the majority of the reviews occur later in the year
 - Staff training/ conference expenses – The majority of technical training expenses will be incurred during the second half 2010
 - Travel expenses – These expenses are incurred based on the travel calendar and are not incurred evenly across the year, it is forecast that the budget expenditure will equate to actual by the end of 2010.

3. Other Important Considerations

- No adjustments have been made to the approved 2010 budget to account for costs associated with the purchase and refurbishment of APNIC's premises. A mid-year review of the budget will be undertaken for the June financial report; this will take into account the final projections for the building acquisition.
- No adjustment is included in these accounts in respect of APNIC's current dealings with the Australian Taxation office.

3. Membership

3.1 Membership Statistics

At the end of March 2010, APNIC had a total of 2,246 members serving 52 economies. There was a strong net growth of 36 members, with 53 new members, (which is the highest number of new members joining APNIC so far), 18 member accounts were closed and 1 member account was reactivated during March. There is additional Extra Large member during renewal in March.

3.1.1 Membership by Category

The following table shows the monthly changes in membership and provides an analysis of APNIC's membership tiers. The majority of APNIC members remain in the Small membership tier.

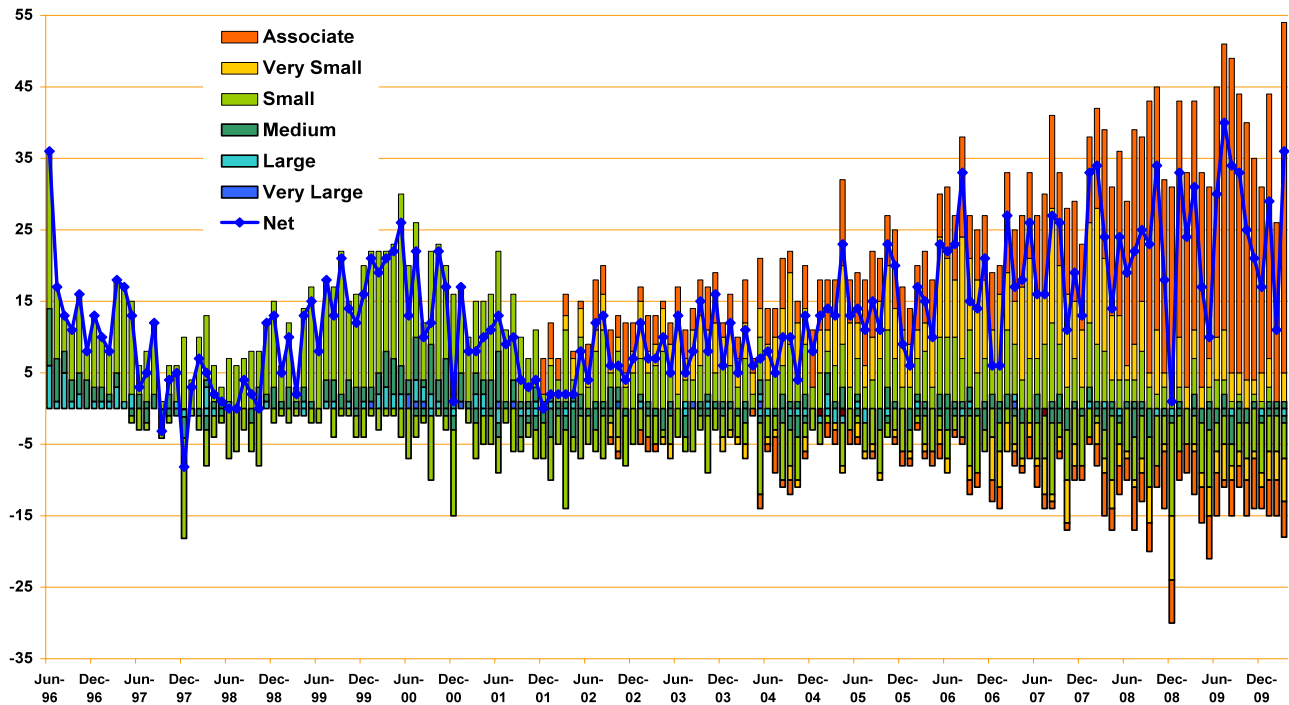
Membership	Total Feb-10	New Mar-10	Reactivate Mar-10	(Closed) Mar-10	Size Change Mar-10	Total YTD Mar-10	Total YTD (%) Mar-10
Extra Large	13	0		0	1	14	1%
Very Large	31	0		0	0	31	1%
Large	111	0		(1)	6	116	5%
Medium	288	1		(1)	(1)	287	13%
Small	826	0		(5)	7	828	37%
Very Small	486	3	1	(6)	21	505	22%
Associate	455	49		(5)	(34)	465	21%
TOTAL	2210	53	1	(18)	0	2246	100%

The table below compares the actual growth in each tier of membership at the end of March 2010 to the budgeted annual growth on a monthly pro-rata basis. Overall growth at the end of March is above budget, with the Associate membership tiers growing at a slower rate than anticipated, other membership tiers are growing at a higher rate than anticipated for the first quarter of 2010.

Membership	Actual Total EOY 2009	Budgeted Total EOY 2010	Budgeted Growth EOY 2010	Actual Total YTD Mar-10	Actual Growth YTD 2010	Budgeted Growth YTD (*)	Variation Actual vs Budget (*)
Extra Large	13	14	1	14	1	0	1
Very Large	31	31	0	31	0	0	0
Large	106	121	15	116	10	4	6
Medium	276	276	0	287	11	0	11
Small	823	842	19	828	5	5	0
Very Small	472	468	-4	505	33	-1	34
Associate	449	667	218	465	16	55	(39)
TOTAL	2170	2419	249	2246	76	63	13

3.1.2 Membership Movement

The following graph illustrates monthly movements of APNIC membership.



The graph below is based on historical figures of the total number of members since the establishment of APNIC's membership system in 1996.

